

Serve Customers Accurately and Quickly by Automating Special Pricing Agreements

Create a special customer experience without burdening your suppliers or customers.

Conexiom® Special Pricing Agreements transforms SPAs into touchless transactions with 100% data accuracy.

Focus on Delighting Customers, Not Manual Data Entry

In an ever-changing competitive business climate, valuable resources and staff cannot spend hours upon hours each day performing non-value-add manual processes. It's inefficient, costly, error-prone, and negatively impacts the customer experience.

Conexiom automates Special Pricing Agreements (SPA) to turn existing special and volume pricing agreements into structured electronic order agreements in your ERP system. So your customer service representatives (CSRs) can focus on customers and winning market share.

Key Benefits

- ▶ A purpose-built solution that solves the shortcomings of traditional automation tools
- ▶ Create touchless transactions to eliminate the manual processing of commercial documents between buyers and sellers
- ▶ Turn complex unstructured data with high degrees of variability into structured documents with 100% accuracy
- ▶ Pricing remains up to date in the order-management system by automatically processing SPAs

Key Features

- ▶ Automatic processing of documents at scale
- ▶ Detailed analytics and reporting to show status of digital SPAs
- ▶ Exception-handling apps make it easy for CSRs to resolve conflicts
- ▶ Support for integration across various backend systems
- ▶ XRef tables to improve the matching of data from incoming data to data required in transactional systems

Key Outcomes

- ▶ Transform Customer Service from data entry to an innovative customer-engagement team
- ▶ Reallocate resources to value-add sales and services activities
- ▶ Deliver differentiated customer experiences that protect existing revenue from competitive threats
- ▶ Create unprecedented operational efficiencies that reduce costs and errors
- ▶ Grow revenue without hiring additional staff
- ▶ Reduce line rejections and discrepancy processing



How Special Pricing Agreements Works

Conexiom digitizes SPAs at scale with 100% accuracy, adding your company's complex business logic, and eliminating the need for manual entry.



Integrates with Systems You Already Use

ERP systems:

- ▶ SAP*
- ▶ Infor®
- ▶ Epicor® Prophet 21®
- ▶ MSFT Dynamics®
- ▶ Oracle®
- ▶ EDI

Outputs data as:

- ▶ PDF
- ▶ XLS
- ▶ DOC
- ▶ HTML
- ▶ XML
- ▶ EDI ANSI X12
- ▶ CSV
- ▶ Delivery methods include http(s), FTP, SFTP, VAN

*Including certified integration to SAP ECC 6.0 via PI server using IDOC format

Trusted by Companies Around the Globe



About Conexiom

Conexiom's cloud-based automation platform eliminates manual entry and approvals in the order-fulfillment process by transforming complex data into 100% accurate, touchless transactions, delivered seamlessly into the ERP. Manufacturers and distributors across the globe, such as Grainger, Genpak, Prysmian, Rexnord, USESI, and Compugen, trust Conexiom to improve efficiency, speed and accuracy, increase profitability, and elevate the customer experience, while eliminating unnecessary costs from manual approaches.

Conexiom is based in Vancouver, British Columbia, and has offices in Kitchener, Ontario; London, England; and Chicago, Illinois. For more information, visit Conexiom.com.

“Conexiom is a powerful service... it supports all aspects of integration, configuration, and continues to expand the options available to us. Their continued development and growth in solutions supporting our business objectives firmly establishes Conexiom as a partner in our business.”

Craig M., Customer Review on Capterra